

**Multidisciplinary  
Consulting Firm**

A low-angle, blue-tinted photograph of a modern glass skyscraper, showing the grid of windows and the building's structure against a clear blue sky. The image is partially obscured by a white diagonal shape on the right side.

# Legal Services



The world of business faces increasingly demanding levels of expectations and having expert allies has always been vital. That's why **Kreston BSG**<sup>®</sup> provides specialized support to companies and organizations.

Our experience and knowledge in legal-fiscal matters, assurance - attestation services, and business consulting, allows us to understand the need for supporting and updating as to maintain optimal levels of compliance and management of conflict despite contingencies and constant changes in regulations applicable to each industry. In response, **Kreston BSG**<sup>®</sup> develops innovative ideas to strengthen the business and organizational structure through our methodology of continuous monitoring and personalized approach.



# International Presence

We offer the best domestic and international solutions to our clients so that together, we can optimize their productivity, capitalize on their opportunities, and reinforce their strategic framework. We go beyond traditional consultancy to be collaborators in the successful development of businesses.

We ensure quality, innovation, and ethics in each of our services through a global perspective. To achieve this, our Firm is an independent member of KRESTON GLOBAL, headquartered in England, which brings together leading consulting firms in their respective jurisdictions.

**“Wherever you find us in the world, we guarantee the same exceptional level of service”**



Founded in **1971**.



Over **820** offices with global presence.



Over **25,000** employees.



Over **115** countries.



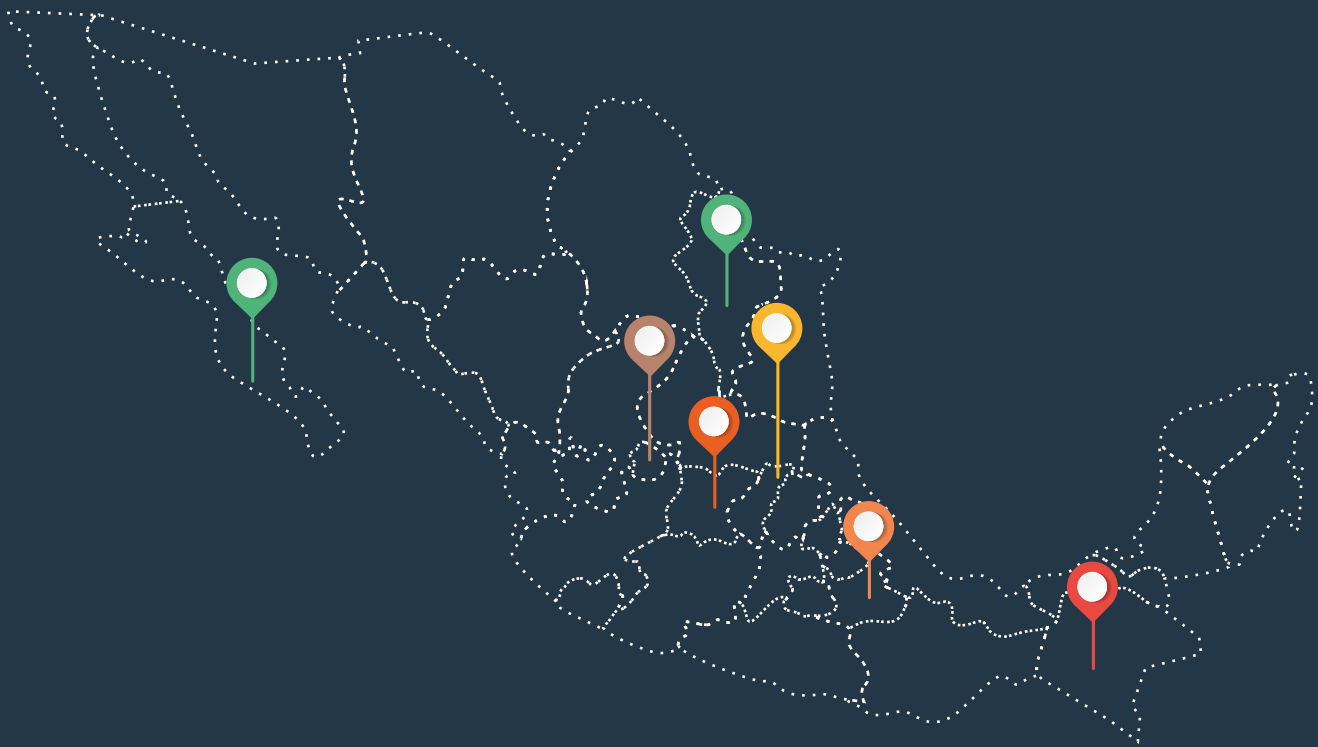
Ranked **13th** globally among consulting firms.



Over **2.7bn** (USD) in revenue.

# National Presence

We are a **global multidisciplinary firm** that helps our clients **grow and transcend** securely and reliably through our experience and knowledge in **legal-fiscal matters, assurance and attestation services, and business consulting.**



**9** offices throughout the Mexican Republic.



Over **350** employees.



**20** partners with experience in different areas.



Over **26** years of professional trajectory.

# Our Mission, Vision and Values

## Mission

We help entrepreneurs and organizations to grow and transcend in a reliable and safe way through our competencies in tax-legal matters, assurance services and business consulting, being a global and multidisciplinary Firm.

## Vision

To be Mexico's top benchmark Firm in professional services, recognized for our competencies, growth and satisfaction from our clients and collaborators.

## Values

We maintain and enhance our skills, update our technical, theoretical, and practical knowledge, which aid in personal and professional development.

We act with integrity and communicate intentions, ideas, and feelings openly and directly.

We work together to achieve the objectives of the firm and our clients.



**Competence**



**Honesty**



**Teamwork**





# Our added Value

**The United Nations Global Compact** operates in Mexico through the Mexican Network, which currently has more than 900 entities adhered to this corporate social responsibility initiative. Its objective is to promote the implementation of the **Ten Principles of the UN Global Compact** among the signatory entities for corporate sustainability and to contribute from the private sector to the achievement of the Sustainable Development Goals (SDGs). For **Kreston BSG®** it is a great commitment to belong to an important group of organizations that are willing to make changes in their value chain to do sustainable business.



**Forum of Firms** is an independent association of international networks of accounting firms that perform transnational audits. Its goal is to **promote International Financial Reporting Standards and coherent, high-quality audit practices worldwide**, by bringing together firms that conduct such audits and involving them more closely in IFAC's activities related to auditing and other areas. As a member of the Forum, we demonstrate our commitment to adhering to and promoting the consistent application of high-quality audit practices worldwide.





# Our Clients

We provide strategic consulting solutions to **national and multinational clients** across various industries, including:



**Automotive**



**Textil**



**Commercialization**



**Logistics and Supply Chain**



**Construction and Real Estate**



**Professional Services**



**Manufacturing**



**Energy**



**Food and Beverages**



**Technology**

With headquarters in different jurisdictions around the world, such as:

- Brazil
- Canada
- Chile
- China
- Colombia
- Costa Rica
- Czech Republic
- Dominican Republic
- El Salvador
- France
- Germany
- Guatemala
- Honduras
- Italy
- Japan
- Malaysia
- Netherlands
- Peru
- Portugal
- South Korea
- Spain
- Switzerland
- United Kingdom
- United States





# Our Legal Services

Anticorruption

Compliance

Tax Consulting

Tax Controversy

Immigration Law

Labour

Legal Corporate

Tax and Administrative  
Litigation

Commercial Litigation  
- Civil

Money Laundering  
Prevention

Industrial and  
Intellectual Property

Protection of Personal  
Data

Corporate





The rapid evolution of the national and international regulatory environment requires addressing legal solutions from a holistic point of view and with multidisciplinary teams that allow comprehensive actions to be taken, and appropriate to the business and industry in which legal relation actors, both public and private, are developed.

Therefore, **Kreston BSG**<sup>®</sup>'s legal services offering is developed by high-performance teams with multiplicity of specialties, which prevent contingencies, manage risks and implement effective solutions.

## Anticorruption

In addition to the legal commitment that companies must take measures to combat corruption practices, national and international regulation obliges to strengthen internal control so that the action of all those involved with the company is attached to ethical values and principles.

### Services:

- Design or improvement of the code of conduct and anti-corruption policies
- Training.
- Advice for proper national and international compliance.
- Risk diagnosis.
- Incorporation of anti-corruption policies and clauses into purchase orders, agreements, contracts, etc.

### Services:

- Advice for proper compliance by subject matter.
- Mapping applicable legislation and legal obligations.
- Diagnosis of Legal Risks.
- Development of Compliance Programs including for crime prevention.
- Accompaniment to the company in the design, implementation and valuation of the Risk Methodology being predominantly the consistency with the Manuals of each company.
- Review of the automated system to identify whether the parameterization of risk indicators is according to the methodology, whether it generates databases for risk measurement and whether it classifies risks, among others.
- Training.

## Compliance

Given the current reality, it is necessary to be clear about the risks that affect each company and how to mitigate them, but in addition it is necessary that legal compliance goes beyond good business management, as it requires extensive legal knowledge, methodologies and adequate technological infrastructure that allow the company to have internal regulatory documents for better decision-making, as well as evidence which may have mitigating or exclusive effects on the criminal liability of the undertaking, among others.

# Tax Consulting

## Services:

- Analysis of the correct application of national and international tax provisions in operation and specific acts.
- Consultancy on tax compliance with corporate structures and restructuring between domestic and foreign related parties.
- Application of treaties to avoid double taxation in cross-border transactions.
- Documentary audit for the detection of tax and legal risks to evaluate, measure and determine critical company information.

## Services:

- Home visit.
- Cabinet review.
- Electronic review.
- Advice to PRODECON and/or SAT.
- Invitation letters.
- Unlocking digital stamps.
- Home verification.
- Impediment to process or renew FIEL or Electronic signature.

# Tax Controversy

- Consultations on real and specific situations before the tax authority.
- Advance Payments of Transfer Prices.
- Mutual Agreement Procedures in Terms of International Treaties.

# Immigration Law

## Services:

- Obtaining proof of employer registration of foreigners.
- Processing and obtaining the necessary permits for the internment in the country of a particular person, his family, household utensils and personal effects.
- Timely update of immigration status, as well as corresponding documentation.
- Obtaining all kinds of permits (marriage, adoptions, temporary leaves, acquisition of real estate, etc.).
- Processing of temporary and permanent visas.
- Work visas for foreigners.
- Representation of non-immigrant foreigners based in Mexico.
- Changes in immigration quality.
- Naturalization procedures.
- Procedures for the replacement of immigration documents.

# Labour

## Services:

- Employee procedure and de-processing.
- Unjustified dismissal / Attention of trials.
- Justified dismissal/ terminations.
- Preparation of agreement before Authority.
- Audit and labour opinion.
- Preparation and review of labour documents.
- HR training.
- Amparo.
- Employer substitutions / mergers.
- Collective reviews and negotiations.
- Attention to STPS inspections.

# Legal Corporate

We provide our clients with preventive legal assistance for the proper fulfillment of their business legal obligations, always seeking the management, mapping, and reduction of risks, including but not limited to the following services:

- Preparation, conclusion, and negotiation of contracts.
- Advice on fiduciary matters.
- Real estate.
- Foreign investment.
- Advice for the protection of personal data and implementation of privacy policy.
- Legal audits.

# Tax and Administrative Litigation

## Services:

- Appeal for revocation against State or Federal Authorities.
- Invalidity judgment against State or Federal Authorities.
- Challenge of administrative or tax laws deemed unconstitutional or acts of authority based on unconstitutional laws.
- The determination of tax credits, by the alleged omission of the payment of contributions.
- Refusal to return amounts in favor, where appropriate from a legal or constitutional point of view.
- Refusal to recognize any right established in rules of a tax or customs nature.
- Acts through which tax credits are intended to be collected coercively, tax credits that are not enforceable or illegal.
- Illegal imposition of fines or countervailing fees.
- The unfounded refusal to grant permits or authorizations related to tax, customs, or administrative matters.
- The imposition of fines or penalties on public servants.

# Commercial Litigation - Civil

The Litigation area at Kreston BSG® provides consulting and sponsorship to our clients in administrative processes, commercial, arbitration, amparo trials, commercial and civil litigation, as well as out-of-court negotiation, development of the internal negotiation area and legal advice for the deduction of irrecoverable accounts. Thanks to the extensive experience of our network of partners, the service deepens the development of projects to detect in time the areas of opportunity and contingencies that cause conflicts in our clients' projects.

## Services:

- Credits Titles.
- Banking.
- Insurance.
- Overdue portfolio recovery.
- Corporate.
- Public Register of Property.
- Notarial.
- Contract compliance.
- Mortgage.
- Real State.
- Leases.
- Commercial Arbitration (CONDUSEF, PROFECO).

# Money Laundering Prevention

All companies are exposed to being used as a vehicle to launder money or resources of illicit origin. If this occurs, the consequences for the organization are not only reputational, but even transcend criminal order and in some cases could lead to the initiation of "domain extinction" procedures; therefore, it is necessary to have an internal regulatory framework that ensures the adoption of actions that prevent such activities.

Moreover, there are companies that carry out activities that are classified by the Federal Law to Prevent and Identify Operations with Resources of Illicit Origin (LFPIORPI or Law) as "Vulnerable Activities"; that is, that activities that are likely to be used to "money laundering".

If an activity is classified as "Vulnerable", in terms of the Law, it is necessary to comply with several obligations such as the preparation of manuals and the submission of Notices to the Authority, which, if ignored, may result in the imposition of administrative fines.

## Services:

- Consulting. - compliance with its obligations to register for the standard of vulnerable activities, as well as in the integration of files and the submission of notices.
- Training. - in the matter to the personnel of the company or entity, as well as preparation for the certification that in the prevention of Operations with Resources of Illicit Origin and Financing to Terrorism issued by the CNBV.
- Compliance audits. - for vulnerable activities such as the financial sector (we have experts certified by the CNBV).
- Development of manuals, policies and procedures related to the prevention of money laundering and combating the financing of terrorism for vulnerable activities and financial institutions.
- Review of the computer tool used for the prevention of money laundering.
- Legal advice for the development of verification visits or request for information by the SAT, CNBV or the UIF.
- Defense before administrative or judicial authorities for the imposition of sanctions in the matter.
- Legal support for UIF consultations and/or confirmations of criteria.
- We accompany the company in the design, implementation and valuation of the Risk Methodology being predominantly consistent with the Manuals of each company.

# Industrial and Intellectual Property

## Services:

- Trademarks, names, and trade notices.
- Licenses.
- Patents.
- Franchises.
- Consultancy, administrative process, and management of Intellectual Property portfolios abroad.
- Appellations of origin and geographical indications.
- Copyright, related rights and reservations of rights to exclusive use.
- Confidentiality and industrial secrets.
- Patents, industrial designs, and utility models.
- Measures to prevent the importation of counterfeit goods.
- Specialized litigation.
- Repression of unfair competition.

# Protection of Personal Data

We provide appropriate advice for the implementation and management of a security system for the processing of personal data in order to identify and reduce the risk of incidents, assess the impact with the knowledge of the likely adverse consequences and thus perform an estimate of the security measures necessary to preserve the information.

## Services:

- Review of privacy notices in different versions.
- Development and implementation of Personal Data Protection programs.
- Verification of the express consent of the holders on the handling of the same, if necessary.

- Audit of security measures: administrative, technical, and physical data protection implemented.
- Gap analysis.
- Advice and recommendations to implement a security management system.
- Privacy policies.
- Implementation of the processing process to the applications of the holders to exercise arco rights.
- Procedures for receiving and responding to questions and complaints from Personal Data Subjects.
- Training and updating of personnel in charge of the processing of Personal Data.

# Corporate

## Services:

- Constitution of all kinds of societies and associations.
- Legal advice and elaboration of Acts of Assembly, Sessions of the Board of Directors, and any Committee.
- Corporate Regularization (Corporate Book Management).
- Corporate restructurings:
  - Fusions.
  - Scissions.
  - Acquisitions.
- Transformation of societies.
- Dissolution and liquidation of companies
- Legal opinions of business and government organizations.
- Elaboration of power policy.
- Issuance of shareholdings.
- Co-investment, Shareholder Agreements, Strategic Alliances, Joint Ventures, Partnership Contracts in Participation.
- Corporate Governance.



#WeAreKreston



[www.krestonbsg.com.mx](http://www.krestonbsg.com.mx)

 @krestonbsg

An independent member of the Kreston Global network

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| La Paz | León | Aguascalientes | Tuxtla Gutiérrez | Querétaro